



BUDGET PERFORMANCE REPORT
SEPTEMBER 2022 – FISCAL YEAR 2023



Executive Summary

Fiscal Year 2023 Overview through Q1 FY2023

The FY2023 Performance Report is an opportunity to highlight spending patterns in areas requiring additional observation or action throughout the fiscal year. Guilford County's current fiscal year runs from July 1, 2022 through June 30, 2023, and this reports actual performance through the first quarter of the fiscal year, ending on September 30, 2022.

General Fund Summary

The General Fund is the primary operating fund for Guilford County. The General Fund is supported through collected property tax (\$0.7305 per \$100 of property value), sales tax, intergovernmental (federal or state grants, or state shared revenue), and other revenues. These revenues support service delivery for county departments including departments in Human Services, Public Safety, the Guilford County School System, Community Services, and General Government operations.

The table below shows revenues and expenditure actuals through September of FY2022 and FY2023.

	FY2023 Amended Budget	FY2023 YTD Actuals	% Collected YTD	FY2022 Amended Budget	FY2022 YTD Actuals	% Collected
Sources of Funds						
Property Tax	\$502,484,435	\$314,346,937	63%	\$402,140,000	\$256,715,964	64%
Sales Tax	90,060,000	-	0%	100,000,000	-	0%
Other Tax	5,875,000	1,654,854	28%	5,050,000	1,918,874	38%
Intergovernmental	94,680,643	8,575,697	9%	91,435,679	11,048,529	12%
Charges for Service	43,605,107	10,804,613	25%	43,328,818	12,421,712	29%
Miscellaneous Revenues	8,781,618	961,464	11%	7,471,109	901,861	12%
Licenses & Permits	2,395,380	561,372	23%	2,390,050	618,610	26%
Debt Issued	4,350,000	13,012	0%	-	3,386,000	-
Penalties, Fines & Forfeitures	1,527,102	794,034	52%	1,477,000	514,838	35%
Other Financing Sources	-	-	-	-	-	-
Total Revenues	\$753,759,285	\$337,711,982	45%	\$653,292,656	\$287,526,387	44%
Fund Balance Appropriated	\$40,003,773			\$46,714,808		
Total Sources of Funds	\$793,763,058			\$700,007,464		

	FY2023 Amended Budget	FY2023 YTD Actuals	% Budget Utilization	FY2022 Amended Budget	FY2022 YTD Actuals	% Budget Utilization
Expenses by Type						
Personnel	\$180,025,576	\$35,483,238	20%	\$153,509,506	\$33,547,937	22%
Benefits	84,984,944	18,696,417	22%	78,804,397	19,002,486	24%
Supplies & Materials	16,843,400	1,922,648	11%	14,167,936	1,869,680	13%
Other Services & Charges	353,227,656	73,265,073	21%	331,810,582	69,077,218	21%
Human Services Assistance	19,534,180	3,664,077	19%	19,101,322	3,661,576	19%
Capital	59,027,012	1,441,281	2%	3,557,864	340,991	10%
Debt Service*	-	-	-	1,350	-	-
Transfers	80,120,290	307,752	0.4%	99,054,507	24,775,533	25%
Total Expenses	\$793,763,058	\$134,780,486	17%	\$700,007,464	\$152,275,422	22%

*Debt service is shown in the transfer line starting in FY2022.

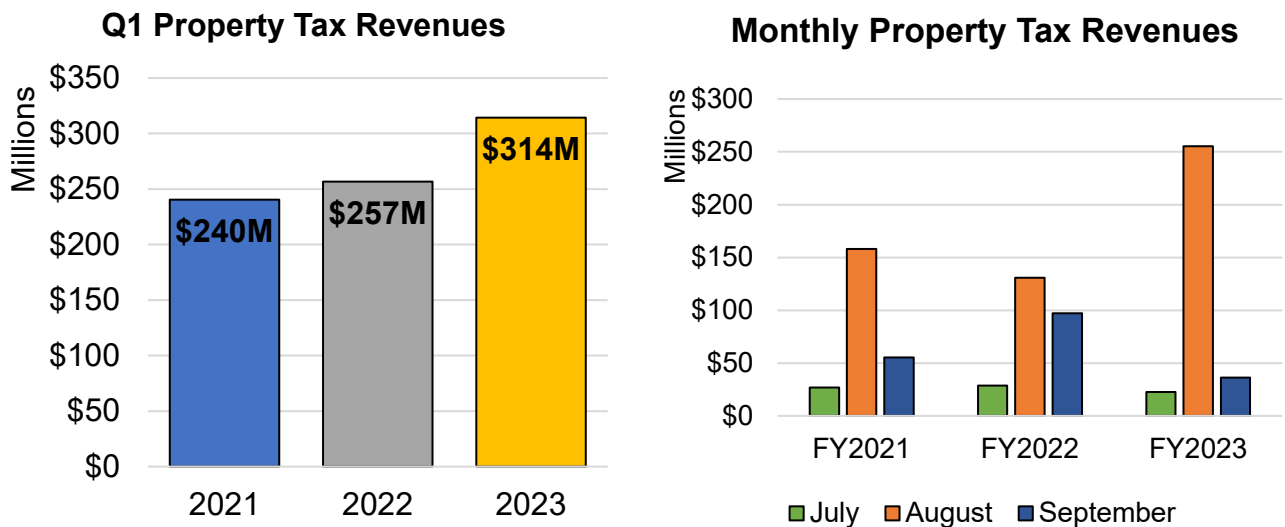


General Fund Revenue Dashboard

(Yearly Comparison Through September)

General Fund revenues support the primary functions of Guilford County. The major revenue categories in the adopted FY2023 budget are property tax (64%), sales tax (11%), and intergovernmental - federal, state, or state shared revenues (12%). Other revenues include revenue generated from the issuance of permits, licenses, penalties and other fees charged for County services. Staff monitor the performance of these revenues to determine if corrective action is needed if a revenue source is underperforming, and to also identify historical trends and projected outlook during the budget development process. The section below reports Q1 actuals for FY2021 through FY2023.

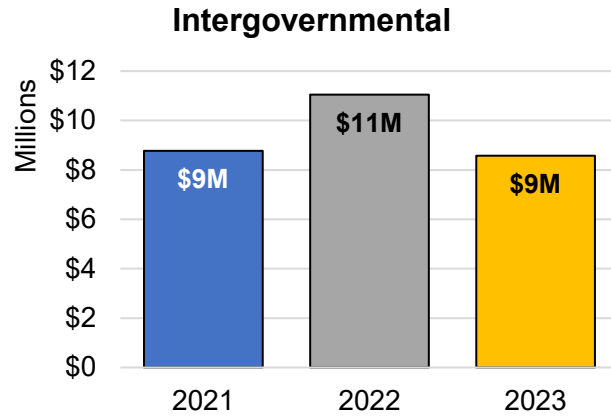
The County collected \$314.3 million (or 62 percent) of its **property tax** budget in the first quarter of FY2023. While collections through September are \$57.6 million more than the amount collected in the same period of the prior year, the percentage of budget collected (62.6 percent) is in line with prior year performance (63.8 percent of budget collected through Q1 FY2022). Staff will continue to monitor property tax collections each month.



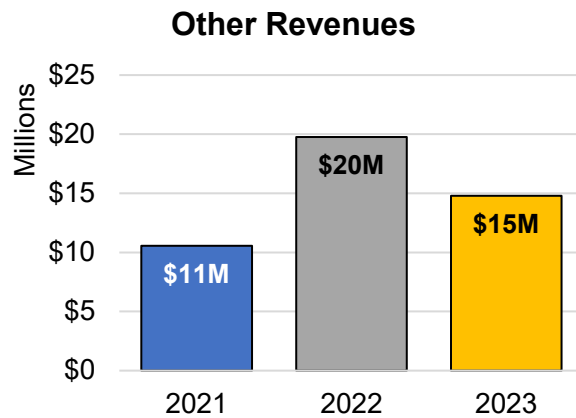
The FY2023 General Fund budget includes \$90.1 million in revenue generated from **sales tax** receipts. Due to the timing in which these revenues are remitted to the County, sales tax revenue for the current fiscal year generally appears later in the year. Future reports will include sales tax performance and staff will continue to monitor the impact of economic conditions on this revenue source.



Intergovernmental revenues are lower than they were through the same period of the prior year. Grant funds and other intergovernmental revenues are often disbursed to the County throughout the year, and the year-to-year variance may be due to the timing of when the County receives funds from other government agencies. The County anticipates that it will receive \$94.7 million in its General Fund from this source.



The County received \$5.0 million less in **other revenues** in comparison to the amount collected through September of FY2022. This variance is mostly due to the County moving its revenues restricted for capital debt to its Debt Service Fund. After backing out the \$3.4 million in debt issued in Q1 FY2022, Guilford County received \$1.6 million less from its other revenue sources.





General Fund Expense Dashboard

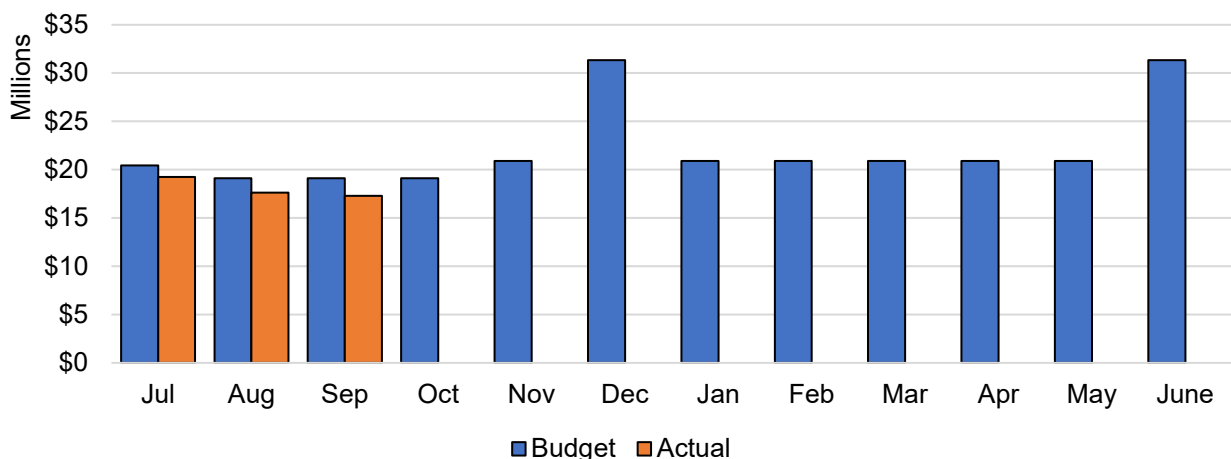
(Yearly Comparison Through September)

The General Fund operating budget is comprised of four major categories: personnel (salaries), benefits, operating expenditures, and transfers (capital or debt). Staff monitor these categories to identify corrective actions if an area is exceeding planned expenses, identify savings to support additional county priorities, and to ensure estimated expenses are supported by estimated revenues.

To support the various county functions, Guilford County has an amended position count of 2,853.75 positions in the FY2023 General Fund budget. Spending on **regular salaries** in line with prior years and **overtime** costs are greater as staff in various departments work additional hours associated with market challenges filling vacant positions. Decreased spending on **group insurance** was offset by increased spending on **retirement** costs in comparison to the prior year. State mandated retirement costs continue to increase associated with a 12.10% mandated County contribution to the retirement plan for non-sworn positions, and 13.1% for sworn. This is a 0.75 percentage point increase over the prior year.

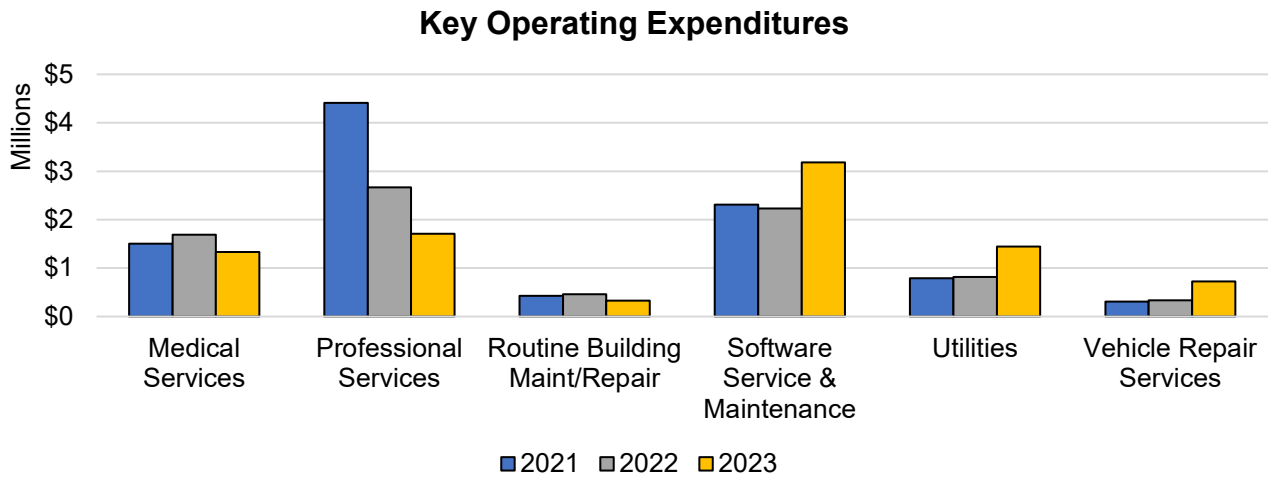
When combined, the County spent 20.4 percent of its total personnel budget in the first quarter of the year. As shown in the graph below, the County anticipates higher personnel-related expenses in November due to implementation of the findings of the compensation study, and in December and June due to the occurrence of an additional pay period in those months. The Personnel budget continues to perform within expectations, as shown in the following chart:

FY2023 Monthly Personnel Expenditures

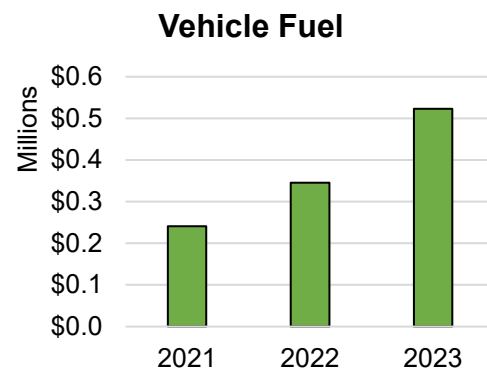




The graphs below show Q1 performance for the County's key **operating expense accounts**.



The FY2023 budget for **vehicle fuel** is \$1.1 million higher than budgeted for the prior fiscal year as the County anticipates fuel prices will continue to fluctuate. The County spent less than expected (18.4 percent) of its fuel budget in the first quarter of the year.





General Fund Expenditures Summary by Department

The table below provides an overview of departmental spending patterns in comparison to the current budget and prior year spending. In general, departments are performing as expected if budget utilization is around 25% (3 out of 12 months).

	FY2023 Amended Budget	FY2023 Q1 Actuals	% Budget Utilization	FY2022 Amended Budget	FY2022 Q1 Actuals	% Budget Utilization
GENERAL GOVERNMENT						
County Commissioners & Clerk	\$1,479,368	\$285,644	19.3%	\$1,149,495	\$293,980	25.6%
County Administration	\$2,789,854	\$499,499	17.9%	\$2,413,924	\$618,439	25.6%
County Attorney	\$4,119,284	\$716,513	17.4%	\$3,580,641	\$722,708	20.2%
Human Resources	\$9,887,336	\$2,242,258	22.7%	\$8,401,185	\$2,211,402	26.3%
General Government*	\$15,000,000	\$0	0.0%	\$0	\$0	--
Budget & Management Services	\$1,138,946	\$192,298	16.9%	\$837,244	\$105,503	12.6%
Internal Audit	\$833,620	\$171,776	20.6%	\$750,626	\$130,646	17.4%
Finance	\$3,334,169	\$620,140	18.6%	\$3,208,292	\$629,098	19.6%
Public Relations	\$792,526	\$2,682	0.3%	\$595,091	\$0	0.0%
Purchasing	\$1,020,286	\$217,676	21.3%	\$443,420	\$102,201	23.0%
Tax	\$8,466,310	\$1,773,391	20.9%	\$8,353,573	\$1,879,475	22.5%
Register of Deeds	\$3,105,796	\$660,181	21.3%	\$2,678,609	\$630,622	23.5%
Elections	\$3,453,234	\$913,589	26.5%	\$3,302,459	\$305,656	9.3%
EDUCATION						
Guilford County Schools & GTCC	\$324,467,898	\$60,346,679	18.6%	\$247,667,898	\$56,964,539	23.0%
HUMAN SERVICES						
DHHS Administration*	\$268,371	\$49,719	18.5%	\$0	\$0	--
Public Health	\$55,747,655	\$8,819,909	15.8%	\$59,750,601	\$9,141,410	15.3%
Mental Health	\$11,078,588	\$2,509,921	22.7%	\$10,828,208	\$2,548,004	23.5%
Social Services	\$77,196,282	\$15,769,999	20.4%	\$72,216,009	\$15,402,857	21.3%
Child Support Enforcement	\$7,761,190	\$1,678,105	21.6%	\$7,604,295	\$1,748,207	23.0%
Transportation	\$1,513,249	\$265,122	17.5%	\$1,412,414	\$251,004	17.8%
Veteran Services	\$531,676	\$93,215	17.5%	\$351,844	\$73,636	20.9%
Coordinated Services	\$3,873,423	\$166,053	4.3%	\$1,974,058	\$174,570	8.8%
PUBLIC SAFETY						
Security	\$3,376,957	\$656,118	19.4%	\$2,998,222	\$606,024	20.2%
Law Enforcement	\$81,786,637	\$19,142,215	23.4%	\$75,934,224	\$17,153,749	22.6%
Emergency Services	\$41,115,023	\$6,707,645	16.3%	\$37,072,825	\$7,848,415	21.2%
Inspections	\$3,588,375	\$697,172	19.4%	\$2,773,390	\$637,310	23.0%
Juvenile Detention	\$3,485,036	\$467,201	13.4%	\$3,179,396	\$517,537	16.3%
Family Justice Center	\$1,185,446	\$326,334	27.5%	\$1,166,199	\$276,832	23.7%
Animal Services	\$5,145,857	\$902,849	17.5%	\$4,960,471	\$941,225	19.0%
Court Services	\$1,191,704	\$175,973	14.8%	\$1,144,367	\$165,472	14.5%
SUPPORT SERVICES						
Information Services	\$17,245,423	\$3,854,731	22.4%	\$13,020,898	\$3,003,173	23.1%
Facilities	\$10,945,774	\$1,679,107	15.3%	\$9,950,282	\$1,927,017	19.4%
Fleet Operation	\$2,118,338	\$408,613	19.3%	\$937,930	\$218,978	23.3%
COMMUNITY SERVICES						
Planning and Development	\$1,349,088	\$202,583	15.0%	\$1,015,832	\$190,415	18.7%
Cooperative Extension Service	\$933,531	\$181,845	19.5%	\$736,861	\$160,918	21.8%
Solid Waste	\$2,492,021	\$140,872	5.7%	\$2,655,859	\$242,999	9.1%
Soil & Water Conservation	\$386,740	\$79,179	20.5%	\$363,871	\$53,793	14.8%
Culture & Libraries	\$2,350,160	\$0	0.0%	\$2,113,485	\$0	0.0%
Recreation - Parks	\$5,909,621	\$1,163,681	19.7%	\$5,615,499	\$1,096,958	19.5%
Economic Development & Assist.	\$2,943,956	\$0	0.0%	\$3,644,025	\$0	0.0%
DEBT REPAYMENT						
	\$68,354,310	\$0	0.0%	\$93,203,944	\$23,300,649	25.0%
GENERAL FUND EXPENSE TOTAL	\$793,763,058	\$134,780,486	17.0%	\$700,007,464	\$152,275,422	21.8%

*The General Government line shown here is for the \$15.0 million allocated for employee salaries/compensation in the FY2023 budget. The Health & Human Services Administration Division was created as a part of the FY2023 budget.



Fire District Summary

The County has 24 special fire protection / service districts providing fire response service in areas of the county not serviced by a municipal fire department. Nineteen of these districts also have fire protection service overlay districts -- funding mechanisms used to generate funds for fire protection services once the district tax rates reach the caps established when the districts were first established. The primary funding for each district comes from property tax revenue generated by a special district tax. The tax, which is in addition to the County's general property tax, is levied on the property in each district and the revenues generated are dedicated for use in the district where they are raised. The districts also receive funding from their share of the local option sales taxes levied by the County.

	FY2023 Amended Budget	FY2023 Q1 Actuals	% Collected	FY2022 Amended Budget	FY2022 Q1 Actuals	% Collected
Property Tax	\$21,892,689	\$14,530,373	66%	\$17,836,004	\$11,946,208	67%
Sales Tax	4,699,879	494,129	11%	4,012,034	-	0%
Miscellaneous Revenues	-	-	-	-	-	0%
Penalties, Fines & Forfeitures	-	10,500	-	-	12,671	0%
Total Revenues	\$26,592,568	\$15,035,001	57%	\$21,848,038	\$11,958,879	55%
Fund Balance Appropriated	\$432,275			\$1,303,475		
Total Sources of Funds	\$27,024,843	\$15,035,001		\$23,151,513	\$11,958,879	

	FY2023 Amended Budget	FY2023 Q1 Actuals	% Budget Utilization	FY2022 Amended Budget	FY2022 Q1 Actuals	% Budget Utilization
Alamance	\$2,494,639	\$1,732,470	69%	\$1,982,080	\$1,403,675	71%
Climax	263,209	179,861	68%	215,134	148,352	69%
Colfax	992,891	631,915	64%	933,775	692,117	74%
No. 13 (Rankin)	1,933,878	1,424,584	74%	1,653,257	1,221,014	74%
No. 14 (Franklin Blvd)	270,376	187,579	69%	271,073	198,114	73%
No. 18 (Deep River)	382,199	186,128	49%	361,650	206,789	57%
No. 28 (Friedens)	339,540	226,120	67%	292,708	201,065	69%
Hornetown	56,516	34,421	61%	49,295	29,331	60%
Gibsonville	15,715	10,959	70%	15,394	10,842	70%
Guilford College	640,865	319,855	50%	688,985	447,937	65%
Guil-Rand	268,172	164,461	61%	236,915	139,987	59%
Julian	111,938	77,052	69%	114,214	74,568	65%
Kimesville	137,227	91,932	67%	134,750	84,874	63%
Mcleansville	2,100,188	1,479,326	70%	1,543,837	1,045,375	68%
Mount Hope	1,068,675	722,930	68%	887,810	628,892	71%
Northeast	1,879,413	1,335,258	71%	1,630,361	1,178,952	72%
Oak Ridge	2,335,150	1,678,667	72%	2,020,469	1,493,733	74%
Pinecroft-Sedgefield	3,407,362	2,262,272	66%	2,992,918	1,986,036	66%
Pleasant Garden	1,304,457	823,115	63%	1,087,166	714,868	66%
PTIA	228,348	153,116	67%	250,715	197,655	79%
Southeast	353,374	233,981	66%	270,699	204,205	75%
Stokesdale	1,252,243	1,014,200	81%	1,024,182	821,775	80%
Summerfield	4,032,440	2,936,403	73%	3,493,333	2,519,290	72%
Whitsett	1,156,028	779,345	67%	1,000,793	701,940	70%
Total Fire District Expenditures	\$27,024,843	\$18,685,950	69%	\$23,151,513	\$16,351,386	71%



Other Annual Funds

In addition to the General and Rural Fire District funds, the County maintains additional annual funds. The table below shows revenue and expenditure actuals through September for these funds.

	FY2023 Amended Budget	FY2023 Q1 Actuals	% Budget	FY2022 Amended Budget	FY2022 Q1 Actuals	% Budget
2000 Internal Service Fund						
Revenues	\$59,830,833	\$12,664,664	21%	\$55,937,553	\$37,620,216	67%
Expenditures	59,830,833	11,062,479	18%	55,937,553	13,187,202	24%
4500 Room Occupancy/Tourism Dev Fund						
Revenues	6,000,000	1,375,570	23%	6,000,000	1,079,468	18%
Expenditures	6,000,000	1,375,570	23%	6,000,000	1,079,468	18%
4700 Tax Revaluation Fund						
Revenues	362,500	-	-	276,913	69,228	25%
Expenditures	362,500	-	-	276,913	-	-
4730 Fines & Forfeitures Fund*						
Revenues	4,000,000	4,367	0%	-	-	-
Expenditures	4,000,000	-	-	-	-	-
4740 DSS Representative Payee Fund*						
Revenues	4,000,000	58,110	1%	-	-	-
Expenditures	4,000,000	41,364	1%	-	-	-
4850 Opioid Settlement Fund*						
Revenues	300,000	-	-	-	-	-
Expenditures	300,000	-	-	-	-	-
9100 Debt Service Fund						
Revenues	104,336,218	-	-	93,202,594	23,300,649	25%
Expenditures	104,336,218	29,012,948	28%	93,202,594	26,914,730	29%

*The Fines and Forfeitures Fund, DSS Representative Payee Fund and Opioid Settlement Fund were each established in FY2022.