

# SLFRF Compliance Report - SLT-3830-P&E Report-Q1 2022

Report Period : Quarter 1 2022 (January-March)

Confirmed submitted to Treasury  
on 4/28/2022 at 1:57PM.

## Recipient Profile



Abby Gostling  
8/31/2022

## Recipient Information

Recipient UEI	YBEQWGFJPMJ3
Recipient TIN	566000305
Recipient Legal Entity Name	Guilford County, North Carolina
Recipient Type	Metro City or County
FAIN	
CFDA No./Assistance Listing	
Recipient Address	301 West Market Street
Recipient Address 2	
Recipient Address 3	
Recipient City	Greensboro
Recipient State/Territory	NC
Recipient Zip5	27401
Recipient Zip+4	
Recipient Reporting Tier	Tier 1. States, U.S. territories, metropolitan cities and counties with a population that exceeds 250,000 residents
Discrepancies Explanation	
Who approves the budget in your jurisdiction?	Legislature
Is your budget considered executed at the point of obligation?	No
Is the Recipient Registered in SAM.Gov?	Yes

## Project Overview

Does your jurisdiction have projects to report as of this reporting period?	
-----------------------------------------------------------------------------	--

### Project Name: Pandemic Recovery & Social Innovation Teams

Project Identification Number	9211021001-staff
Project Expenditure Category	7-Administrative
Project Expenditure Subcategory	7.1-Administrative Expenses
Status To Completion	Completed less than 50%
Adopted Budget	\$1,711,659.00
Program Income Earned	\$0.00
Program Income Expended	\$0.00
Total Cumulative Obligations	\$12,503.17
Total Cumulative Expenditures	\$12,498.43
Current Period Obligations	\$12,503.17
Current Period Expenditures	\$12,498.43
Project Description	To fund central support for ARPA Fund Management consisting of two teams: pandemic recovery and social innovation. The pandemic recovery team will coordinate funded projects, manage federal compliance and reporting, respond to Commissioner requests, and evaluate programs. The social innovation team will develop detailed project charters and implementation plans.

### Project Name: GCSTOP - Opioid Use Disorder & Targeted Pandemic-Related Health Improvements

Project Identification Number	9211021001-GCSTOP
Project Expenditure Category	1-Public Health
Project Expenditure Subcategory	1.13-Substance Use Services
Status To Completion	Not Started
Adopted Budget	\$250,000.00
Program Income Earned	\$0.00
Program Income Expended	\$0.00
Total Cumulative Obligations	\$0.00
Total Cumulative Expenditures	\$0.00
Current Period Obligations	\$0.00
Current Period Expenditures	\$0.00
Project Description	For opioid use disorder and other targeted pandemic-related health improvements including medication-assisted treatment induction post-overdose.

**Project Name: Public Health Initiatives**

Project Identification Number	9211021001-PH
Project Expenditure Category	1-Public Health
Project Expenditure Subcategory	1.14-Other Public Health Services
Status To Completion	Not Started
Adopted Budget	\$468,000.00
Program Income Earned	\$0.00
Program Income Expended	\$0.00
Total Cumulative Obligations	\$0.00
Total Cumulative Expenditures	\$0.00
Current Period Obligations	\$0.00
Current Period Expenditures	\$0.00
Project Description	Support for the Public Health department's past and ongoing COVID-19 efforts and other areas associated with health outcomes and disparities. Exact expenditures to be determined by or before next Project & Expenditure report.

**Project Name: Broadband Gaps and Needs Infrastructure Analysis**

Project Identification Number	9211021001-90003440
Project Expenditure Category	5-Infrastructure
Project Expenditure Subcategory	5.21-Broadband: Other projects
Status To Completion	Completed 50% or more
Adopted Budget	\$500,000.00
Program Income Earned	\$0.00
Program Income Expended	\$0.00
Total Cumulative Obligations	\$500,000.00
Total Cumulative Expenditures	\$500,000.00
Current Period Obligations	\$0.00
Current Period Expenditures	\$370,000.00
Project Description	The analysis will identify broadband infrastructure gaps and needs to inform more impactful strategy, action, and investment. Deliverables include a comprehensive understanding of the broadband access and adoption landscape across the county and QCTs, asset inventories, community stakeholder engagement activities, an understanding of resident access and adoption needs and issues, establishment of an inter-agency task force to mobilize county-wide activities directed at broadband development, a strategy to address access and adoption barriers and needs and to improve digital equity and inclusion.
Projected/actual construction start date	10/1/2021
Projected/actual initiation of operations date	6/30/2022
Location Type(for broadband, geospatial location data)	Address

Location Details	301 West Market Street, Greensboro, NC 27401
Does the project prioritize local hires?	No
Does the project have a Community Benefit Agreement, with a description of any such agreement?	No

**Project Name: Community Engagement for ARPA Investment Strategy**

Project Identification Number	9211021001-90003475
Project Expenditure Category	3-Public Health-Negative Economic Impact: Public Sector Capacity
Project Expenditure Subcategory	3.4-Public Sector Capacity: Effective Service Delivery
Status To Completion	Completed 50% or more
Adopted Budget	\$54,920.00
Program Income Earned	\$0.00
Program Income Expended	\$0.00
Total Cumulative Obligations	\$54,920.00
Total Cumulative Expenditures	\$29,795.83
Current Period Obligations	\$0.00
Current Period Expenditures	\$17,528.83
Project Description	Conduct a comprehensive public engagement process to solicit and receive resident, non-profit, for-profit, and other stakeholder feedback on the pandemic's impact on our community and our residents and ideas for the strategic use and investment of American Rescue Plan Act's (ARPA) State and Local Fiscal Recovery Funds. Deliverables include the creation and implementation of an engagement strategy, production and distribution of marketing and outreach materials and activities, facilitation of community conversations (in-person, virtual), obtaining and analyzing quantitative and qualitative data from surveys and conversations, summarizing feedback and identifying pandemic impacts and prevalent recovery needs, a prioritization of community recovery needs, and cohesive and intentional strategy and investment recommendations. Special attention will include soliciting and receiving feedback from areas most impacted by the pandemic.
Brief description of structure and objectives of assistance program(s), including public health or negative economic impact experienced	To collect community feedback on the spending of ARPA funds. A consultant was hired to conduct listening sessions, surveying, and focus groups to collect information about the impact of the pandemic on County residents' lives.
Brief description of recipient's approach to ensuring that response is reasonable and proportional to a public health or negative economic impact of Covid-19	Community engagement activities were entirely focused on the impacts of COVID-19. For example, residents provided feedback on the top 2-3 things significantly impacting their family or business, how they navigated covid-19 challenges, what investments were most important to them as we recover from COVID-19, etc. Further, respondents in QCTs were targeted through these engagement efforts.

**Project Name: Workforce Impact and Recovery Analysis**

Project Identification Number	9211021001-90003476
-------------------------------	---------------------

Project Expenditure Category	3-Public Health-Negative Economic Impact: Public Sector Capacity
Project Expenditure Subcategory	3.4-Public Sector Capacity: Effective Service Delivery
Status To Completion	Completed 50% or more
Adopted Budget	\$195,000.00
Program Income Earned	\$0.00
Program Income Expended	\$0.00
Total Cumulative Obligations	\$195,000.00
Total Cumulative Expenditures	\$175,000.00
Current Period Obligations	\$0.00
Current Period Expenditures	\$75,000.00
Project Description	The analysis will help our community better understand the global pandemic's short-term and long-term impacts on Guilford County's economy, workforce, and industrial base. This project will use relevant data to identify how the pandemic has negatively impacted employment and career trends to inform reemployment strategies and identify the skills, competencies, and training necessary for residents to return to work or transition to in-demand roles. The deliverables of this analysis will be used to inform investment and workforce development strategies to help those residents most impacted by the pandemic.
Brief description of structure and objectives of assistance program(s), including public health or negative economic impact experienced	Objectives include identifying employer-talent skill gaps; connecting high-pay, high demand skills to workers from various demographic groups; and provide upskilling and reskilling opportunities to regional stakeholders through an economic analysis of labor market information, job postings, profiles and resumes, and open-sourced skills.
Brief description of recipient's approach to ensuring that response is reasonable and proportional to a public health or negative economic impact of Covid-19	During the peak of the pandemic, the unemployment rate in the Greensboro-High Point MSA rose 12 percent from pre-pandemic levels. The rate was 16 percent in April 2020 and 4 percent in January 2020. Rates have gradually made their way back to pre-pandemic levels at 4.2 percent in January 2022. The analysis will help County residents and the economy to better withstand future economic shocks and fallout.

**Project Name: Personal Protective Equipment**

Project Identification Number	9211021001-20220910
Project Expenditure Category	1-Public Health
Project Expenditure Subcategory	1.5-Personal Protective Equipment
Status To Completion	Completed
Adopted Budget	\$289,622.06
Program Income Earned	\$0.00
Program Income Expended	\$0.00
Total Cumulative Obligations	\$289,622.06
Total Cumulative Expenditures	\$289,622.06

Current Period Obligations	\$73,813.90
Current Period Expenditures	\$76,782.82
Project Description	Personal protective equipment (PPE) to support safe county operations and prevent the spread of COVID-19. PPE includes gloves, N95 respirators, surgical masks, gowns, and other protective items.
What Impacted and/or Disproportionally Impacted population does this project primarily serve?	1 Imp General Public
Brief description of structure and objectives of assistance program(s), including public health or negative economic impact experienced	PPE was made available to County staff and public safety agencies. This allowed for centralized ordering and distribution of PPE to critical infrastructure. This benefitted the County in that request was of higher quantity and gave the county priority in allocations, and also afforded the county with better pricing. This also allowed standardization for departments bound by 1910.134.
Brief description of recipient's approach to ensuring that response is reasonable and proportional to a public health or negative economic impact of Covid-19	The need for PPE was exacerbated by the pandemic. PPE was purchased to provide for at least a 90-day supply on the shelf given significant supply chain disruptions and limitations.

### Project Name: COVID-19 Disinfection Supplies

Project Identification Number	9211021001-20220975
Project Expenditure Category	1-Public Health
Project Expenditure Subcategory	1.7-Other COVID-19 Public Health Expenses (including Communications, Enforcement, Isolation/Quarantine)
Status To Completion	Completed
Adopted Budget	\$29,716.60
Program Income Earned	\$0.00
Program Income Expended	\$0.00
Total Cumulative Obligations	\$29,716.60
Total Cumulative Expenditures	\$29,716.60
Current Period Obligations	\$738.80
Current Period Expenditures	\$29,716.60
Project Description	Disinfection sprayers and chemicals to disinfect areas where COVID-19 positive individuals have been and to prevent the spread of the virus.
What Impacted and/or Disproportionally Impacted population does this project primarily serve?	1 Imp General Public
Brief description of structure and objectives of assistance program(s), including public health or negative economic impact experienced	Disinfection equipment and supplies for County departments and public safety use. This project provided for high-level surface disinfection of County facilities and public safety agencies to reduce risk of cross contamination between employees and clients.
Brief description of recipient's approach to ensuring that response is reasonable and proportional to a public health or negative economic impact of Covid-19	The need for disinfection equipment and supplies was exacerbated by the COVID-19 pandemic. Items were purchased based on availability by the vendors, and price was checked against other vendors.

## Subrecipients

### Subrecipient Name: Public Participation Partners LLC

TIN	
Unique Entity Identifier	
POC Email Address	
Address Line 1	8410 Falls of Neuse Rd, Ste B
Address Line 2	
Address Line 3	
City	Raleigh
State	NC
Zip	27615
Zip+4	
Entity Type	
Is the Recipient Registered in SAM.Gov?	Yes

### Subrecipient Name: Guidehouse Inc

TIN	
Unique Entity Identifier	
POC Email Address	
Address Line 1	2941 Fairview Park Drive, Suite 501
Address Line 2	
Address Line 3	
City	Falls Church
State	VA
Zip	22042
Zip+4	
Entity Type	
Is the Recipient Registered in SAM.Gov?	Yes

### Subrecipient Name: Economic Modeling LLC

TIN	
Unique Entity Identifier	
POC Email Address	
Address Line 1	232 N. Almon Street
Address Line 2	
Address Line 3	
City	Moscow

State	ID
Zip	83842
Zip+4	
Entity Type	
Is the Recipient Registered in SAM.Gov?	Yes

**Subrecipient Name: Bound Tree Medical LLC**

TIN	
Unique Entity Identifier	
POC Email Address	
Address Line 1	5000 Tuttle Crossing Blvd
Address Line 2	
Address Line 3	
City	Dublin
State	OH
Zip	43016
Zip+4	
Entity Type	
Is the Recipient Registered in SAM.Gov?	Yes

**Subrecipient Name: Southeastern Paper Group**

TIN	
Unique Entity Identifier	
POC Email Address	
Address Line 1	50 Old Blackstock Rd
Address Line 2	
Address Line 3	
City	Spartanburg
State	SC
Zip	29301
Zip+4	
Entity Type	
Is the Recipient Registered in SAM.Gov?	Yes



# Subawards

## Subaward No: 9211021001-90003440

Subaward Type	Contract: Definitive Contract
Subaward Obligation	\$500,000.00
Subaward Date	9/2/2021
Place of Performance Address 1	301 West Market Street
Place of Performance Address 2	
Place of Performance Address 3	
Place of Performance City	Greensboro
Place of Performance State	NC
Place of Performance Zip	27401
Place of Performance Zip+4	
Description	The analysis will identify broadband infrastructure gaps and needs to inform more impactful strategy, action, and investment. Findings will be used to identify potential broadband projects and project areas.
Subrecipient	Guidehouse Inc
Period of Performance Start	10/1/2021
Period of Performance End	6/30/2022

## Subaward No: 9211021001-90003475

Subaward Type	Contract: Definitive Contract
Subaward Obligation	\$54,920.00
Subaward Date	9/30/2021
Place of Performance Address 1	301 West Market Street
Place of Performance Address 2	
Place of Performance Address 3	
Place of Performance City	Greensboro
Place of Performance State	NC
Place of Performance Zip	27401
Place of Performance Zip+4	
Description	Conduct a comprehensive public engagement process to solicit and receive resident, non-profit, for-profit, and other stakeholder feedback on the pandemic's impact on our community and our residents and ideas for the strategic use and investment of American Rescue Plan Act's (ARPA) State and Local Fiscal Recovery Funds.
Subrecipient	Public Participation Partners LLC
Period of Performance Start	10/1/2021
Period of Performance End	9/30/2022

**Subward No: 9211021001-90003476**

Subaward Type	Contract: Definitive Contract
Subaward Obligation	\$195,000.00
Subaward Date	10/1/2021
Place of Performance Address 1	301 West Market Street
Place of Performance Address 2	
Place of Performance Address 3	
Place of Performance City	Greensboro
Place of Performance State	NC
Place of Performance Zip	27401
Place of Performance Zip+4	
Description	The analysis will help our community better understand the global pandemic's short-term and long-term impacts on Guilford County's economy, workforce, and industrial base. This project will use relevant data to identify how the pandemic has negatively impacted employment and career trends to inform reemployment strategies and identify the skills, competencies, and training necessary for residents to return to work or transition to in-demand roles. The deliverables of this analysis will be used to inform investment and workforce development strategies to help those residents most impacted by the pandemic.
Subrecipient	Economic Modeling LLC
Period of Performance Start	10/1/2021
Period of Performance End	10/23/2023

**Subward No: 9211021001-20220910**

Subaward Type	Contract: Purchase Order
Subaward Obligation	\$289,622.06
Subaward Date	11/1/2021
Place of Performance Address 1	301 West Market Street
Place of Performance Address 2	
Place of Performance Address 3	
Place of Performance City	Greensboro
Place of Performance State	NC
Place of Performance Zip	27401
Place of Performance Zip+4	
Description	Personal protective equipment (PPE) to support safe county operations and prevent the spread of COVID-19. PPE includes gloves, N95 respirators, surgical masks, gowns, and other protective items.
Subrecipient	Bound Tree Medical LLC
Period of Performance Start	11/1/2021

Period of Performance End

6/30/2022

# Expenditures

## Expenditures for Awards more than \$50,000

### Expenditure: EN-00259436

Project Name	Broadband Gaps and Needs Infrastructure Analysis
Subaward ID	SUB-0009647
Subaward No	9211021001-90003440
Subaward Amount	\$500,000.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Guidehouse Inc
Expenditure Start	12/1/2021
Expenditure End	12/31/2021
Expenditure Amount	\$136,000.00

### Expenditure: EN-00259428

Project Name	Broadband Gaps and Needs Infrastructure Analysis
Subaward ID	SUB-0009647
Subaward No	9211021001-90003440
Subaward Amount	\$500,000.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Guidehouse Inc
Expenditure Start	11/1/2021
Expenditure End	11/30/2021
Expenditure Amount	\$120,000.00

### Expenditure: EN-00259441

Project Name	Broadband Gaps and Needs Infrastructure Analysis
Subaward ID	SUB-0009647
Subaward No	9211021001-90003440
Subaward Amount	\$500,000.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Guidehouse Inc
Expenditure Start	1/1/2022
Expenditure End	1/31/2022
Expenditure Amount	\$124,000.00

**Expenditure: EN-00259443**

Project Name	Broadband Gaps and Needs Infrastructure Analysis
Subaward ID	SUB-0009647
Subaward No	9211021001-90003440
Subaward Amount	\$500,000.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Guidehouse Inc
Expenditure Start	2/1/2022
Expenditure End	3/4/2022
Expenditure Amount	\$110,000.00

**Expenditure: EN-00259448**

Project Name	Community Engagement for ARPA Investment Strategy
Subaward ID	SUB-0013636
Subaward No	9211021001-90003475
Subaward Amount	\$54,920.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Public Participation Partners LLC
Expenditure Start	11/1/2021
Expenditure End	4/30/2022
Expenditure Amount	\$8,445.50

**Expenditure: EN-00259449**

Project Name	Community Engagement for ARPA Investment Strategy
Subaward ID	SUB-0013636
Subaward No	9211021001-90003475
Subaward Amount	\$54,920.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Public Participation Partners LLC
Expenditure Start	12/1/2021
Expenditure End	12/31/2021
Expenditure Amount	\$9,352.34

**Expenditure: EN-00259451**

Project Name	Community Engagement for ARPA Investment Strategy
Subaward ID	SUB-0013636

Subaward No	9211021001-90003475
Subaward Amount	\$54,920.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Public Participation Partners LLC
Expenditure Start	1/1/2022
Expenditure End	1/31/2022
Expenditure Amount	\$8,175.99

**Expenditure: EN-00259462**

Project Name	Workforce Impact and Recovery Analysis
Subaward ID	SUB-0013641
Subaward No	9211021001-90003476
Subaward Amount	\$195,000.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Economic Modeling LLC
Expenditure Start	10/28/2021
Expenditure End	11/22/2021
Expenditure Amount	\$50,000.00

**Expenditure: EN-00259464**

Project Name	Workforce Impact and Recovery Analysis
Subaward ID	SUB-0013641
Subaward No	9211021001-90003476
Subaward Amount	\$195,000.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Economic Modeling LLC
Expenditure Start	11/23/2021
Expenditure End	1/4/2022
Expenditure Amount	\$75,000.00

**Expenditure: EN-00278064**

Project Name	Personal Protective Equipment
Subaward ID	SUB-0013658
Subaward No	9211021001-20220910
Subaward Amount	\$289,622.06
Subaward Type	Contract: Purchase Order
Subrecipient Name	Bound Tree Medical LLC

Expenditure Start	11/16/2021
Expenditure End	2/7/2022
Expenditure Amount	\$213,334.06

**Expenditure: EN-00278065**

Project Name	Personal Protective Equipment
Subaward ID	SUB-0013658
Subaward No	9211021001-20220910
Subaward Amount	\$289,622.06
Subaward Type	Contract: Purchase Order
Subrecipient Name	Bound Tree Medical LLC
Expenditure Start	2/9/2022
Expenditure End	2/15/2022
Expenditure Amount	\$76,288.00

**Expenditure: EN-00026410**

Project Name	Broadband Gaps and Needs Infrastructure Analysis
Subaward ID	SUB-0009647
Subaward No	9211021001-90003440
Subaward Amount	\$500,000.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Guidehouse Inc
Expenditure Start	10/1/2021
Expenditure End	10/31/2021
Expenditure Amount	\$10,000.00

**Expenditure: EN-00036025**

Project Name	Community Engagement for ARPA Investment Strategy
Subaward ID	SUB-0013636
Subaward No	9211021001-90003475
Subaward Amount	\$54,920.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Public Participation Partners LLC
Expenditure Start	10/1/2021
Expenditure End	10/31/2021
Expenditure Amount	\$3,822.00

**Expenditure: EN-00036138**

Project Name	Workforce Impact and Recovery Analysis
Subaward ID	SUB-0013641
Subaward No	9211021001-90003476
Subaward Amount	\$195,000.00
Subaward Type	Contract: Definitive Contract
Subrecipient Name	Economic Modeling LLC
Expenditure Start	10/1/2021
Expenditure End	10/27/2021
Expenditure Amount	\$50,000.00

### **Aggregate Expenditures for Awards less than \$50,000**

Expenditure: EN-00278071

Project Name	COVID-19 Disinfection Supplies
Subaward Type (Aggregates)	Aggregate of Direct Payments
Total Period Expenditure Amount	\$29,716.60
Total Period Obligation Amount	\$29,716.60

### **Payments To Individuals**

Expenditure: EN-00263266

Project Name	Pandemic Recovery & Social Innovation Teams
Total Period Expenditure Amount	\$12,498.43
Total Period Obligation Amount	\$12,503.17



# Report

## Revenue Replacement

Is your jurisdiction electing to use the standard allowance of up to \$10 million, not to exceed your total award allocation, for identifying revenue loss?	No
-------------------------------------------------------------------------------------------------------------------------------------------------------------	----

### 2020

Base Year General Revenue	\$559,608,214.00
Year End Date	6/30/2020
Growth Adjustment Used	5.200%
Actual General Revenue	\$545,118,765.00
Estimated Revenue Loss Due to Covid-19 Public Health Emergency	\$43,589,076.00
Were Fiscal Recovery Funds used to make a deposit into a pension fund?	No
Please provide an explanation of how revenue replacement funds were allocated to government services	The Board of Commissioners elected to take \$29.1 million in revenue loss for 2020 and 2021 based on original calculations. After undergoing additional calculations, the County has determined that there is a total of \$65,503,683 million in revenue loss. The board will consider approving the rest of the revenue loss amount at the next board meeting. The Board has not yet determined what projects to conduct using the revenue loss. We will report on this during future reports.

### 2021

Base Year General Revenue	\$559,608,214.00
Year End Date	6/30/2021
Growth Adjustment Used	5.20%
Actual General Revenue	\$597,406,042.00
Estimated Revenue Loss Due to Covid-19 Public Health Emergency	\$21,914,607.00
Were Fiscal Recovery Funds used to make a deposit into a pension fund?	No
	The Board of Commissioners elected to take \$29.1 million in revenue loss for 2020 and 2021 based on original calculations. After undergoing additional calculations, the County has

Please provide an explanation of how revenue replacement funds were allocated to government services

determined that there is a total of \$65,503,683 million in revenue loss. The board will consider approving the rest of the revenue loss amount at the next board meeting. The Board has not yet determined what projects to conduct using the revenue loss. We will report on this during future reports.

## Overview

Total Obligations	\$1,081,761.83
Total Expenditures	\$1,036,632.92
Total Number of Projects	8
Total Number of Subawards	4
Total Number of Expenditures	16

## Certification

Authorized Representative Name	Michael Halford
Authorized Representative Telephone	3366413300
Authorized Representative Title	County Manager
Authorized Representative Email	<a href="mailto:mhalford@guilfordcountync.gov">mhalford@guilfordcountync.gov</a>
Submission Date	4/28/2022 1:57 PM